Dahab Associates, Inc. Request for Proposal – 2016

Large Cap Equity

Pontiac General Employees' Retirement System

Introduction

The Pontiac General Employee's Retirement System, located in Michigan, is conducting a large cap equity manager search under the guidance of its investment consultants, David Lee, CFA, and Steven Roth, CFA. The search will be open to core, growth and value styles. Managers may submit multiple products, but must make those submissions separately and in separate mailings/emails. The System has approximately \$470 million in total assets. The amount of this search will be \$94 million. This allocation may be potentially split between multiple managers. Minority-owned and/or women-owned firms are encouraged to submit to this search. All proposals will be evaluated by the investment consultants and recommendations will be made to the client. The final decision will be made by the Board.

Timetable

Proposals are due: October 24, 2016, at 5:00 pm EST

(This applies for both CD/DVD and emailed copies.)

Finals presentations: TBA

Prior to the awarding of the contract, the Trustees plan to interview finalists. The interviews will be thirty minutes in length, with twenty minutes for a presentation and ten minutes for questions. Finalist candidates should plan to bring the portfolio manager as well as the client service person that would be responsible for the account.

Guidelines for filling out this RFP

Please note, that submissions must be made in *both* a CD/DVD and emailed version, as instructed below.

Any addenda or corrections to this RFP will be posted at http://www.dahab.com/searches/

Dahab Associates, Inc. electronically processes all RFP submissions. We require that your responses adhere to the following guidelines. All instructions given throughout this RFP must be followed, and all responses must be received on time. Failure to comply with these requirements may lead to disqualification in accordance with applicable laws and/or client's guidelines.

Note: This individual document must be renamed in accordance with the "Submission Guidelines" section, reflecting the firm name, submitting product, and asset class.

- Fill out this specific RFP Document, as opposed to updating an old copy. This RFP contains electronic bookmarks to allow automated processing of this document.
- Save this RFP document as a Microsoft Word Document (.doc, .docx or .docm are acceptable).
 - **Do not save as an Adobe PDF** file.
 - Do not compress this document it, password protect it, or set to read-only. For compliance purposes, the CD/DVD will be considered the read-only, unalterable, permanent version of your submission.
- Do not copy/paste tables from another RFP into this RFP as it may overwrite our bookmarks.
 - You may copy and paste the paragraphs of text for long-answer questions (for example team structure, history or investment philosophy) into the cell. However, please refrain from doing this for statistics, fees, performance figures, and other brief answers.
- If you are curious the bookmarks in this document, and want to see exactly where they occur, press ALT+I+K within Word to display a list of them. Please do not modify them in any way.
- Do not put disclaimers or clarifications into your answer boxes, or superscripts referring to footnotes, especially after statistics.
 - Do not indicate that your provided statistics differ from what those requested. Simply leave the entire box cell blank if you are unable to provide the statistic.
 - Any compliance related disclosures may be placed in the footer of the page, but without superscripts.
- If statistical information for a given question is unavailable (e.g. short life of fund or too close to quarter end), leave the cell blank only.
 - Do not provide similar but unrequested information, even if you wish to clarify how the data differ from the requested information
- General non-statistical data may be presented as of the most recent available information, and may be more current than the statistical data (for example, team or client departures/additions should reflect the most current available information).
- Do not change the formatting, markup or overall appearance of this RFP to match the aesthetics of your firm's presentational material. Minor changes are allowable, such as changing font sizes or the font face, if required by your compliance department.

- Preferred format for monetary denominations (to maintain consistency among submissions):
 - To <u>one</u> decimal place for billions and trillions
 - **No** decimal places for thousands or millions.
 - o mm for millions, k for thousands, B for billions and T for trillions.
 - Correct examples would be \$434mm, \$500k and \$8.2B
 - **Incorrect examples** (we'd have to change these by hand) would be \$434,234,495.33, \$20.5mm or \$8,212mm.
- Always answer questions fully in the space provided. Never reference another document or another question in this RFP in lieu of answering the question asked.
 - <u>Specifically, never refer to other documents for fee schedules, performance numbers, or</u> <u>attached organization charts, regardless of whether that document is included with your</u> <u>submission.</u>
- Answer within the provided cell. All cells in this document will expand to accommodate the size of your response.

Electronic Submission (Email) Instructions:

- Electronic submission of RFP must follow the guidelines below for proper recognition of the submission.
- Attach in your email, at a minimum the additional required documents as outlined in the General Submission Guidelines. These may not be referenced in lieu of answering questions in the RFP. These documents should be provided as separate files attached to the same email. Do not zip the files. Other than the RFP submission, they may be provided in the format of your choosing.
- Do not submit your RFP via a download service, or secure email attachment (which would require a login to a secure site to retrieve submissions). All submissions must include submissions as attachments to the email itself.
- Please ensure you name the RFP file accordingly, and if this file is reviewed by your firm's compliance, make sure that they know to maintain the title and that the subject email is important as well. Do not add additional portions to the name (i.e. do not add a section number)
 - o Email to <u>rfp@dahab.com</u> only.
 - o Large Cap Core
 - Subject: RFP: Pontiac-LCC-[firm name]-[product name]
 - Filename: Pontiac-LCC-[firm name]-[product name].doc
 - o Large Cap Growth
 - Subject: RFP: Pontiac-LCG-[firm name]-[product name]
 - Filename: Pontiac-LCG-[firm name]-[product name].doc
 - o Large Cap Value
 - Subject: RFP: Pontiac-LCV-[firm name]-[product name]
 - Filename: Pontiac-LCV-[firm name]-[product name].doc
 - o Large Cap Core Passive
 - Subject: **RFP: Pontiac-Passive-[firm name]-[product name]**
 - Filename: Pontiac-Passive-[firm name]-[product name].doc

- Submission emails should only contain the electronic document being submitted, with no questions or important content referenced within the body of the email itself. Text included in submission emails will likely not be read.
- Note that submissions should be for one product per email, with all requested documents provided as separate attachments (unzipped, un-password protected).

General Submission Guidelines

- Include a cover letter that binds the firm contractually. This letter must have the consent of an individual authorized to approve this document, and must indicate the individual advising this. A digital signature is welcome, but not necessary.
 - The cover letter should be named "Cover Letter-[firm name]-[product name]" in your choice of format, PDF or Word Document both acceptable
 - The letter should be brief and indicate the specific search for which the proposal is intended and any investment vehicles for which this search is being offered (and for which any minimums fees/account sizes are waived, if applicable). It should name the strategy under consideration and the portfolio manager responsible for the performance. Indicate how long that person has been in that position. Any changes within the last year or contemplated within the year with respect to the firm, the ownership structure, or personnel should be explained. Also, state that the proposal is irrevocable for 120 days.
- Submit one (1) <u>email</u> proposal, in accordance with the electronic submission instructions outlined above.
- Submit one (1) <u>CD or DVD</u> labeled with company name, name of the client, search description, and due date. This label should be directly on the CD/DVD itself, as its case will be removed prior to storage.
- Unless specifically requested, no paper copies should be sent with this submission.
- For the shipped materials identify the search on the outside of the package used for shipping. Indicate the type of search and the name of the client. For some clients, failure to label your box will result in disqualification if the box is opened prior to the required due date.
- Please be mindful of the amount of the shipping materials you use. We prefer paper or cardboard mailing envelopes, when size allows. If larger packaging is required, please use the <u>smallest</u> box that will adequately hold your submission.
 - Padding such as bubble wrap is unnecessary, and a paper CD envelope is adequate.
 - We do not hold it against respondents if a submission is damaged in transit, and we will simply request that it be sent again.

The following documents should be submitted with each portion of your submission. All requested documents should also be provided on the CD/DVD copy. The CD/DVD will represent your immutable submission for compliance purposes.

For Email Submission: The email should contain the following as separate attachments to one email. Do not zip the files. The email may not be submitted through secure email services.	For CD/DVD Submission: Place the company name, name of the client, search description, and due date <u>directly on the CD/DVD</u> itself.	
 This RFP The cover letter A sample portfolio holdings sheet, broken out by industries/sectors. Quarterly returns of the product since inception A copy of your organizational chart A sample contract or PPM (if applicable) A copy of your prospectus <u>Please, do not attach an Annual Report, as they tend to be of large size.</u> 	 CD/DVD submission should include every submitted document On the CD/DVD: Forms ADV and prospectus (if applicable) No printed documents, unless specifically requested. Never any promotional documents/annual reports/etc. 	

The client and Dahab Associates reserve the right to accept or reject any proposals, or any parts thereof, and to waive any formalities in the proposal, constrained by any applicable laws and guidelines, if it is deemed in our client's best interests to do so.

CD/DVD Submission Guidelines (in addition to emailed submission)

The CD/DVD should be shipped to:

William Dahab, CFA Director of Research Dahab Associates, Inc. 423 South Country Road Bay Shore, New York 11706

Guidelines For Asking Questions

- Questions about this RFP and search should go to Bill Dahab, Director of Research at Dahab Associates.
 Phone: 631-665-6181
 - Email: wdahab@dahab.com
 - Subject line if asked via email:
 - Question: Pontiac- Large Cap

Dahab Associates, Inc. Request for Proposal – 2016

Large Cap Equity

Pontiac General Employees' Retirement System

Company Name
Investment Style
Product Name
Principal Address
Telephone Number
Email Address
Individual Completing this RFP
Position
Mailing Address (if different from above)
Telephone Number (if different from above)
Fax Number
Date Completed

Firm Name

<u>Summary</u>

General Information:

Firm Name	
Product Name	
City, State of firm's headquarters	
City, State of Product's Investment Team	
Name of Parent Company, or "Independent"	
Tax-Exempt Assets Under Management	
Total Assets Under Management	
Year Founded	
Year Registered	
Contact Name	
Contact Number	
Contact Email	

Which of the following types of products are available for this search? You may offer multiple product types if you choose. Indicate with an "X." There will be room to elaborate on the product offerings elsewhere in this document.

This selection should indicate that any minimum account sizes for the product are either met or waived for this search.

5	Separate Account	
Со	mmingled Funds	
	Mutual Fund	

Equity Product Information:

Please provide the following figures for a representative account, with the data as of the end of 3rd Quarter 2016 only.

Do not submit the following data for any other quarter, even if footnoted as such.

It is acceptable to submit preliminary data, if necessary.

Only provide statistics for indicated time-periods.

Do not put "since inception" statistics in lieu of the requested time-period.

If statistics for a given time period are not available, leave the response area blank.

All statistics must be **based on quarterly** numbers, <u>never monthly</u>, even when the question isn't explicit in that regard.

All statistics should be made with regard to one of the following benchmarks:

Russell 1000, Russell 1000 Value, or Russell 1000 Growth

Based on which style (core, value or growth) you are submitting this for.

Do not submit statistical data compared to any other benchmark, even if your product is traditionally benchmarked against a different index, **even** if you choose to indicate it as such.

Product Name	
Style (Core, Growth, Value) Please answer as to your firm's specific classification of this product.	
Typical Number of Securities Held	
Portfolio Turnover, 12-month rolling (%)	%
P/E of typical portfolio- Estimate	x
P/E of typical portfolio- Trailing	x
5-year information ratio	
5-Year Tracking Error	
5-year Upside Capture Ratio	
5-year Downside Capture Ratio	
5-year R-squared statistic	
Strategy Inception	
Benchmark Used for Above and below statistics (Must be the required benchmark as indicated)	
Benchmark for product	
Total Assets In This Strategy	
Soft/Hard Close Amount for the Strategy	/

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Is the firm Minority-Owned (if so, what percent)?	
Is the firm Women-Owned (if so what percent)?	

	3-Year	5-Year
Alpha		
Batting Average		
(% of quarters beating benchmark)		
Standard Deviation		
Beta		

Firm Affiliation

- **1.** Is the firm independent?
- 2. Is the firm registered under the Investment Advisors Act of 1940?
- 3. Is the firm minority owned? If so, what percent?
- 4. Is the firm women owned? If so, what percent?
- 5. Is the firm a subsidiary of, or related in any way to:

A brokerage firm
Insurance company
A bank
Other

- **6.** What is the name of the parent company?
- 7. Please provide details of the ownership structure of the firm.
- 8. If the firm is related in any fashion (financially or otherwise) to any other entity, explain.

General Background Information

1. Please indicate the types of accounts that your firm currently manages:

	Domestic Equity			Socially Cons	scious
	Fixed Income			Hedge Fund of any	y type
	Balanced			Institutional Mutual I	Funds
	International			Retail Mutual I	Funds
	Global				
2.	Please provide the lo	ocation and function of each	of the firm'	s offices.	
3.	Please give a brief hi	story of the firm.			
4.	When was the firm f	Founded?			
5.	When was it register	ed as an investment advisor?)		
6.	When did the firm b	egin to manage tax exempt a	iccounts?		
7.	Describe the level of	error and omission insurance	coverage the	e firm carries.	
8.	Are you now the subject of a SEC or other regulatory body sanction? If so, explain.				
9.	Has the firm ever been subject to a SEC or other regulatory body sanction? If so, explain.				
10.	Discuss, in detail, any litigation brought against the firm in the last five years.				
11.	Please provide details on the financial condition of the firm.				
4.0	Provide a breakdown of assets by type of Investment Strategy. (for example, Mid Cap Growth, Core Fixed				
12.	Income, Emerging Markets, etc.) You may add additional rows to this table as needed.				
		Investment Strateg	ЗУ	# of Accounts	\$ Value

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13. Please provide a breakdown of the *<u>FIRM'S</u>* accounts & assets in the following table:

	# of Accounts	\$ Value
Tax Exempt Assets:		
ERISA		
Public		
Taft-Hartley		
Endowment		
Foundation		
Religious Order		
Other		
Total Tax-Exempt		
Taxable Assets:		
Personal Trusts		
Commingled		
Total Taxable		
Mutual Funds:		
Equity		
Fixed Income		
Money Market		
Total Mutual Funds		
Overall Total		

14. Provide a breakdown of the <u>PRODUCT'S</u> accounts & assets in the following table:

	# of Accounts	\$ Value
Tax Exempt Assets:		
ERISA		
Public		
Taft-Hartley		
Endowment		
Foundation		
Religious Order		
Other		
Total Tax-Exempt		
Taxable Assets:		
Personal Trusts		
Commingled		

Total Taxable	
Mutual Funds:	
Equity	
Fixed Income	
Money Market	
Total Mutual Funds	
Overall Total	

15. What are your firm's plans for growth of these assets?

16. Are there plans for limiting growth in any of the above areas?

17. How does your firm plan to staff the growth of the firm described above?

18. Give five (5) references for your services.

19. State the average size of the firm's 5 largest tax-exempt funds.

20. Indicate the number & assets of tax-exempt accounts the *FIRM* gained & lost in each category:

Gained	20	11	20	12	20	13	20	14	20	15
	#	\$	#	\$	#	\$	#	\$	#	\$
Public										
ERISA										
Taft-Hartley										
Endowment										
Foundation										
Religious Order										
Other										
Total										

Lost	20	11	20	12	20	13	20	14	20	15
	#	\$	#	\$	#	\$	#	\$	#	\$
Public										
ERISA										
Taft-Hartley										
Endowment										

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Foundation		1							1	
Religious Order										
Other										
Total										
21. Please discuss any us	nusually	large num	ber of ac	counts o	r assets lo	ost.				
		<u> </u>			DDODI					
22. Indicate the number	: & asset	s of tax-ex	cempt acc	counts th	e <u>PRODU</u>	<u>JCT</u> gaine	ed & lost:			
Gained	2	011	20)12	20)13	20)14	20	15
	#	\$	#	\$	#	\$	#	\$	#	\$
Public										
ERISA										
Taft-Hartley										
Endowment										
Foundation										
Religious Order										
Other										
Total										
			I							
Lost		011)12)13)14	20	
D.11	#	\$	#	\$	#	\$	#	\$	#	\$
Public ERISA										
Taft-Hartley										
Endowment										
Foundation										
Religious Order										
Other										
Total										
23. For the <u>PRODUCT</u> ,	please d	liscuss any	y unusual	ly large #	of accou	nts or ass	sets lost.			

In the following table, list the 5 clients (or all clients, if fewer than 5 in the strategy) with the most invested in the product (including clients that aren't included in the composite), and the requested details.

If the client is public (or you may disclose its name) please do. Otherwise state the type of client (e.g. Taft-Hartley, Foundation, Sub-Advisory, Mutual Fund, etc.).

For Vehicle, potential choices would include (but aren't limited to) Separate Account, Commingled Fund, CIT, Mutual Fund, etc.

	Client Name or Type	\$ Invested	State (or Nation)	Investment Year	Vehicle	Included In Composite?
1						
2						
3						
4						
5						

Investment Team & Philosophy Implementation

- **1.** Describe the structure of the product's investment team, including <u>how many members</u> the team has and the <u>responsibilities</u> of each member. Include an organizational chart which details the flow of information used in the decision making process.
- 2. How long have the key members of the team worked with this product? Have there been additions or departures in the last 3 years for the team managing the proposed product? Please explain.

Please provide a brief history of the investment team including any previous firms this team has worked at together.

- 4. What is the # of accounts and account volume (in \$) that is handled by this team?
- 5. Do the same groups manage equity, fixed income, & balanced portfolios at the firm?
- 6. Does the firm employ a central trading desk?

3.

- 7. If yes, describe the trading operation & the traders' qualifications.
- 8. Does the firm have an investment committee?
- 9. If yes, describe how it operates & the background/experience of the members.
- **10.** If applicable, how often does the investment committee meet?

Equity Investment Philosophy

1. Please indicate which categories most correctly identify the equity investment style of the <u>product</u>:

	Large Cap		Core	
	Mid Cap		Bottom-Up	
	Small Cap		Top-Down	
	Micro Cap		Momentum	
	All Cap		Sector Rotator	
	Value		Market Neutral	
	Relative Value		Low P/E	
	Deep Value		Quantitative	
	Growth		Fundamental	
	GARP		Index Funds	
_				
2.	In one or two <u>brief</u> sentences, p	lease state the product's inv	estment philosophy.	
2	D 1 1 1 1 1		1 11 1 1 1	
3.	Describe the equity investment	process including how <u>buy</u> :	and sell decisions are made.	
4	W/harmonic (haring and many child	and a set of the to Annut the	and an a Call a second in a second	hilesesh soll the des
4.	When was the investment philo firm?	sopny established? Are the	creators of the previous p	nilosopny still with the
5.	Please provide a brief history	of the product and compo	osite including all firms ur	der which it has been
	managed.	1 1	0	
6.	What is considered to be the con-	mpetitive advantage of the p	ohilosophy?	
7.	What changes have been made t	to the investment process in	the past 5 years?	
8.	In what market environments is	the strategy expected to ou	tperform/underperform?	
9.	Please explain any significant qu	arterly underperformance o	ver the past five years.	
10.	Indicate the % of equity marke last three years.	t capitalization as of the mo	ost recent quarter-end, as v	vell as a range over the
10.	last tillee years.	<u>Current</u>	2 2000 40000	
	Micro Cap (<\$100mm)	<u>%</u>	<u>3 year range</u> %	
	Small Cap (\$100mm - \$2b)	20 %	0 0∕₀	
	Mid Cap (\$2b - \$15b)	/0 %	70 %	
	1900 - 4190)	70	/ U	
		17		DAHAB ASSOCIATES, INC.

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	Large Cap (>\$1.	5b) %	%	
11.	Indicate the median and ave	rage market capitalizations	for the most recent quarte	er-end.
		(Product)	(Benchmark)	
	Median Market Cap			
	Average Market Cap			
12.	Please share some of the maximum % for an individu			naximum sector weightings,
13.	Are your managers given an	approved stock list?		
14.	If so, how many securities a	re typically on that list?		
15	A .1 .1 .1 .		11. 1	1 12
15.	Are there provisions so that	securities that are not on t	ne approved list may be pt	irchased?
16.	Does the product invest in A	ADRS? If so what are the	current and maximum exp	Cantroo
10.	Does the product invest in A	MDRS: 11 SO, what are the	current and maximum exp	osures:
17.	Does the product invest in fo	preign ordinary shares?		
	p			
18.	Describe, in detail, the use o	of cash in the equity process	5.	
19.	What range of cash is typica	1?		

20. For the most recent period available please indicate the Product's top ten holdings:

	Name	<u>Industry</u>	<u>%</u>
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			

% Total

Research

- **1.** What percentage of research is generated internally?
- 2. What percentage of research is obtained from outside sources?
- 3. Please describe how the research operation within your firm works.
- 4. Please describe how your firm obtains and pays for outside research reports.

5. Please name the three primary sources of data and/or analyses upon which your firm relies.

(1) (2)

6.

(2)

Who coordinates the firm's research effort & what are their qualifications for that position.

Personnel

1. In the table below, indicate the appropriate number of employees employed in each category.

	2012	2013	2014	2015
Equity portfolio managers				
Bond portfolio managers				
Balanced fund managers				
Equity research analysts				
Bond research analysts				
Economists				
Management and Administrative				
(Compliance, Operations)				
Computer professionals				
Clerical				
Other (Marketing, Client				
Service, Trading)				
Total				

Please provide biographical information on all key members of the proposed product's asset mgmt team, including years of experience with this asset class & years with the firm.

3. In the last 3 years, how many professional employees have left the firm for any reason?

4. What qualifications are typical of the PMs, include yrs w/ firm, \$ under mgmt & # of accounts.

5. Please describe the method of compensation employed for portfolio managers.

6. Please describe the method of compensation employed for research analysts.

Client Service

2.

5.

Who would be the individual providing service for this client? Please provide a brief bio and description of responsibilities for this individual.

What information about investments made in the submitted product is available to institutional clients in this strategy? How regular/up-to-date is this information, and how detailed?

3. Does your firm offer an online portal for accessing information about this product?

How often does your firm create attribution reports for the portfolio (either on a perfunctory basis, or as solicited by clients).

Would your firm have a representative accept invitations to present to the board on a regular basis (roughly once per year, though possibly more or less often?) Would your firm be willing to have a portfolio manager present to the board as part of those presentations?

Performance

- **1.** Is your firm in compliance with GIPS?
- 2. If yes to the above, has your GIPS compliance been audited?
- **3.** If yes to the above, who performed the audit?

Performance – as of 3Q16

Investment Style	
Product Name Used For Performance	
Inception Date	
Account Type	
Benchmark Used	
Portfolio Manager/Team Leader	
Years Managing this Product	

Only include **<u>RETURNS FOR COMPLETE YEARS'</u>** performance in the table below.

Do NOT place returns for partial years in the table below, even if noted as incomplete.

Partial years and their performance may **only** go in the indicated box above.

Only complete years may be included in the returns below. List incomplete years, if any, this product has had in the box to the right.

Commingled Funds and Separate Accounts <u>must</u> provide Gross of Fees Returns Mutual Funds <u>should</u> submit Gross of Fees numbers if you have access to those numbers, and must provide Net of Fees numbers at a minimum.

Never delete any of the below columns for any reason, even if you are leaving it blank.

These returns are **in addition** to the requirement to submit a complete quarterly returns since inception document, as described in the instructions section at the beginning of this RFP.

Are you providing Net of Fees instead of Gross of Fees returns below? Indicate with an "X" to the right **only** if yes. Otherwise, leave blank. (Only Mutual Fund submissions may do this)

Period	Return Gross of Fees	Return Net of Fees	Preferred Benchmark Return	# of Accounts for Product	Assets (\$) in Composite
2006					-
2007					
2008					
2009					
2010					
2011					
2012					
2013					
2014					
2015					
1 st Quarter 2016					
2 nd Quarter 2016					
3rd Quarter 2016					
Annualized 3-year					
Annualized 5-year					

Fee Structure

- Do not state your firm's fees outside of the gray boxes below, or refer to outside documents.
- Do not copy/paste your fee schedule from older RFPs into this document.
- Follow the convention laid out in the Fee Structure boxes below. You may add additional "____ bps on next \$___ mm" lines as needed.
- For each product type being proposed for this search, fill out its corresponding table in its entirety.
- For products that have no minimum size, be sure to state that. If a minimum fee is used instead of a minimum account size, fill out the appropriate row.
- For products where the minimum size is either waived or has been met, still indicate the products' standard minimums, so that we have it for our records.

Separate Account (if applicable)

Fee structure (Include <u>ALL</u> fees for the product in this space).	bps on first \$ mm bps on next \$ mm bps on balance
Minimum account size	
Minimum annual fee (if used instead of minimum size).	
Is fee structure negotiable?	
Is minimum size negotiable?	
If minimum account size is more than this mandate, is it waived?	
Is a most-favored nation clause available and/or is the proposed fee an MFN fee?	
State any legal restrictions for clients (e.g. only open to Qualified Investors, ERISA, Pension plans, etc.)	

Commingled Funds (if applicable)

Name of Fund

Fee Structure



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	bps on balance
Minimum Size	
Minimum annual fee (if used instead of minimum size).	
Is fee structure negotiable?	
Is minimum size negotiable?	
If minimum account size is more than this mandate, is it waived?	
Describe the liquidity of this vehicle	
Is a most-favored nation clause available and/or is the proposed fee an MFN fee?	
State any legal restrictions for clients (e.g. only open to Qualified Investors, ERISA, Pension plans, etc.)	

Institutional Mutual Fund (if applicable)

Name of Fund	
Ticker	
Net Expense Ratio	bps
Full Expense Description	
Minimum Size	
Is minimum size negotiable, and is it being waived (if applicable)?	
Assets in This Fund	
Inception of Fund	